# **Age-Inclusive Hiring for Social-Impact Organizations**

Studies show that age diversity is good for business; it's proven to boost productivity, reduce costly employee turnover, and increase profitability. Additionally, when leveraged correctly, age diversity can increase knowledge sharing and innovation.

The labor force is already age-diverse—with as many as five generations represented—but are you doing enough to attract candidates of all ages to your organization? If you haven't thought intentionally about this topic before, it's a good idea to lay some foundational support before implementing specific tools and strategies.



# **Foundational Support**

## Include Age Diversity in Your Organization's Strategic Goals and Outcomes



Consider how you'll leverage age diversity to address competitive challenges, skills gaps, or threats to programmatic continuity. For example, if growth is a strategic goal, bringing in a seasoned leader to build organizational structure and oversee change management efforts could help keep the wheels turning smoothly. Or if upskilling is a key concern, consider pairing older and younger workers to learn new skills from each other.

### Identify, Recruit, and Designate an Executive Sponsor



Provide support at the leadership level, especially if a focus on generational diversity is a newer concept for your organization. Look for a champion with genuine affinity for your organization's mission. For example, consider how you might recruit older professionals to join your board or attend events. And don't stop there! How might you ensure that engagement is happening across age divides?

# Include Age in Your Diversity, Equity, and Inclusion (DEI) Initiatives



What does not get measured does not get done. Including age as an element of DEI efforts provides an anchor for the work of age inclusion even if you start small. One good way to signal your commitment to age diversity is to sign the <u>AARP Employer Pledge</u>, joining over a thousand companies who have done so since 2012.



1



# **Make Practical Changes**

With your strategic framework laid, you can make practical changes to attract workers of all ages to power your social mission. Revisit your hiring process, widen your sourcing pool, and above all, don't forget to communicate your mission and values.

### Audit Your Application Process and Remove Graduation Dates



Be transparent about the salary range in your job description to allow candidates to decide whether or not the range meets their needs.

#### Audit Your Job Description



Remove any words that send subtle messages that older workers are not welcome; reference the guide <u>Say This, Not That</u> for an age-friendly word bank.

### Represent Age as an Element of Diversity in Branding Materials Including Websites and Social Channels



Get descriptive on your website about your organization's culture, values, and benefits. Acknowledge age as an element of diversity and when possible, show different generations in imagery or illustrations.

#### **De-Bias Your Interview Process**



Use scripted questions and a scoring system for assessing behavioral and interpersonal skills. When possible, conduct blind interviews by removing demographically identifiable information from the resume. If you cannot afford software, try exporting submissions and hiding columns with demographic markers.

#### **Select Your Interview Panel Carefully**



Ensure that your interview panel reflects your diversity values and the community you serve. Expand your criteria of interviewers beyond the technicalities of the role. Each panelist can bring a different experience to the table, including workplace culture, life stage experience, shared interests and more.

#### Shift Requirements from Degree-Based to a Hybrid of Credentials



Include experience and skill set as qualifying factors in a hiring decision, not solely degree programs. Candidates from multiple backgrounds cannot be expected to share the same experiences or skill sets.





# Self-Assessment

Take a moment to assess your previous sourcing strategies according to career stage. Utilizing affinity or demographic-specific platforms helps improve the quality of candidates you are sourcing. If your sourcing strategies did not yield an age diverse workforce, consider eliminating or expanding some recruiting platforms.

Use our tool below to explore how your efforts to recruit age-diverse candidates are fairing across different platforms and methods: <u>Recruiting Age-Diverse Candidates Across Platforms</u>.

EXTERNAL RECRUITMENT									
	Method Used		Career Stage						
			Early	Mid	Late				
Employee referral	Yes/No	If Yes ->							
Employment, temporary, or search agencies	Yes/No	If Yes ->							
Government programs	Yes/No	If Yes ->							
Networking	Yes/No	If Yes ->							
Newspaper or internet advertisements	Yes/No	If Yes ->							
Onsite recruitment at job fairs, etc.	Yes/No	If Yes ->							
Social media	Yes/No	If Yes ->							
Returnship program	Yes/No	If Yes ->							
Alumni job boards	Yes/No	If Yes ->							
Internship program	Yes/No	If Yes ->							
Total (external scores – award 1 po									





INTERNAL RECRUITMENT								
	Method Used		Career Stage					
			Early	Mid	Late			
Internal advertisements of positions	Yes/No	If Yes ->						
Promotions to higher/different positions	Yes/No	If Yes ->						
Redeploying older staff to new positions	Yes/No	If Yes ->						
Total (internal scores – award one checkmark)								
Total scores (sum of external + internal):*								
Early-career stage Mic	Mid-career stage Late-career stage							
*Note: You can also use percentages and average them, but these might not be easily obtainable.								

Focusing on age-inclusivity doesn't end with this checklist. Once your organization has implemented some of our tips, schedule reflection touchpoints to review results and progress, solicit feedback, and reevaluate age-inclusivity-focused organizational goals on an ongoing basis.

And remember, <u>AARP</u> and <u>Idealist</u> are always available as resources to inform your strategic plan for age-inclusivity.



4

